

# Key Solution Components

## Enterprise Legal Management

Corporate legal departments require a broad and integrated set of capabilities that span the enterprise legal management lifecycle. The following Key Solution Components (KSCs) are considered fundamental requirements of a viable ELM solution.

The KSCs should be considered minimum capabilities and as a starting point for developing your own requirements and selection criteria based on your specific business needs:

### Matter Management

- Support multiple matter types, practice areas, and sub-areas
- Comprehensive case information capture; configuration specific to matter types, practice areas
- Seamless integration with electronic invoicing and spend management functionality
- Availability of specialized operational and practice modules
- Task and workflow management (rule-based and ad-hoc)
- Reminders (automated notifications; reports)
- Easy-to-read matter calendar by matter, by user, by department and/or Practice area
- Organizations and contacts management (CRM)
- Integrated basic document management by matter

## Outside Counsel and Partner Management

- Electronic outside counsel collaboration
- Support third-party/vendor account management
- Configurable rule sets configurable by firm/vendor
- Ability to configure fields, data objects specific to outside counsel management
- Performance reporting related to outside counsel work and performance on multiple components
- Support for outside counsel scorecards

## Electronic Invoices and Submission Process

- Invoicing in industry standard formats
- Web-based submission
- Support for all LEDES format and alternative electronic formats
- Support for electronic manual invoice submission
- Compatibility with UTBMS codes and custom task codes
- Support for configurable alternative fee arrangements
- Support for alternative fee arrangements performance measurements.
- Collaborative budgeting and tendering
- International currency support
- Jurisdiction-specific billing rules
- VAT and other global tax tracking, management, compliance controls
- Support for "draft" invoice submission processing
- Storage of electronic supporting documents
- Approach for 100% P.O. compliance objectives

## Billing Compliance

- Automated review for technical errors
- Automated review for billing guidelines/rules compliance
- Manual review, adjustments, automated notations
- Flag non-compliance at both invoice and line item level
- Allow for automatic adjustments based on standards
- Accrual submission and allocation
- SOX compliance

## Invoice Review and Payment Processing

- Automated rules-based reviewer routing
- Automatic workflow routing for multistep reviews
- Automated “pre-auditing” of invoices against system rules prior to submission
- Approval of partial invoices
- Support for header and line-item level adjustments
- Notification and notations to outside law firms
- A/P transmittal process (customization for specific AP systems)
- A/P payment status posting (customization for specific AP systems)
- Law firm visibility into approval/payment status
- Law firm visibility into pre-submission data accuracy
- Automated technology assisted review (TAR) and intelligent legal review automation

## Budgeting and Financial Tracking

- Flexible budget configuration; rules-based and ad hoc
- Budget by matter and by task
- Support for budget groups and “roll-ups”
- Collaborative budgeting and tendering with vendors
- Accruals by matter and by task
- Automated accruals to actual conversion
- Robust budget reporting
- Ability to compare internal and external budgets

## Searching

- Intuitive Field-based, full-text and Boolean searching
- Document indexing and searching
- Multiple export formats (CSV, XML, XLS)
- Ability to report search results using analytical graphical tools

## Reporting and Analytics

- Standard report library provided with the ability to export and modify
- User-available ad hoc reporting/searching
- Custom report builder toolset
- Support for decision-support analytics and Key Performance Indicators (KPIs)
- Graphical and visually rich reports
- KPI and performance metric dashboards
- Support for integrated reporting and data modeling
- Multiple report formats (RTF, DOC, PDF)

## Contract Lifecycle Management

- Support for Contracts as discrete system object
- Automation of pre-signature, signature and post-signature processes and tasks
- Pre-packaged and support for configurable templates
- Document merge/assembly
- Support for customized clause libraries
- Tools for contract comparison and variance
- Store, manage and relate agreements
- Import existing paper and electronic contracts into system
- Contract terms and metadata management
- Contract compliance monitoring
- Contract analytics
- Native e-signature or third-party e-signature integrations
- Integrations with third-party CLM systems
- Integrations with third-party procurement systems

## Automation and Efficiency

- Robust, configurable workflows and process automation
- Detailed task assignment and tracking
- Automated rules-based notifications
- Ability to integrate with third-party practice management systems, including Outlook, SharePoint, SAP, etc.
- Batch or bulk update of records
- Data upload from external data source
- Contact and organization management
- User collaboration
- Outside counsel access and collaboration (custom views)
- Ability to “Global Reassign” Matters and responsibilities

## Usability

- Feature rich UI and intuitive, engaging UX
- Responsive design, UX consistency across platforms/devices
- Personalized views and dashboards
- Minimal clicks to perform common tasks
- Mobile accessibility and functionality
- Support for single sign-on and integrated security models
- Field-level security and UI configuration
- Internationalization/Localization