

MITRATECH

Stronger Together:

How Mitratesh Partnerships
Drive Growth



Who is Mitratesch?

Since 1987, Mitratesch has been a leader in providing technology and services that empower organizations to manage risks, increase efficiency, control costs, and scale for the future.

Your Partner in HR Excellence

Together we'll empower your clients, automate their processes, and elevate their (and your!) success with innovative solutions and services that deliver employee-centric experiences, fully automated compliance, data & analytics that drive decision-making, and seamless integrations to minimize disruption and maximize adoption.



The Mitratesch Difference

Integrations with your client's existing HCM software, processes, and infrastructure

User-focused design for seamless adoption for your clients

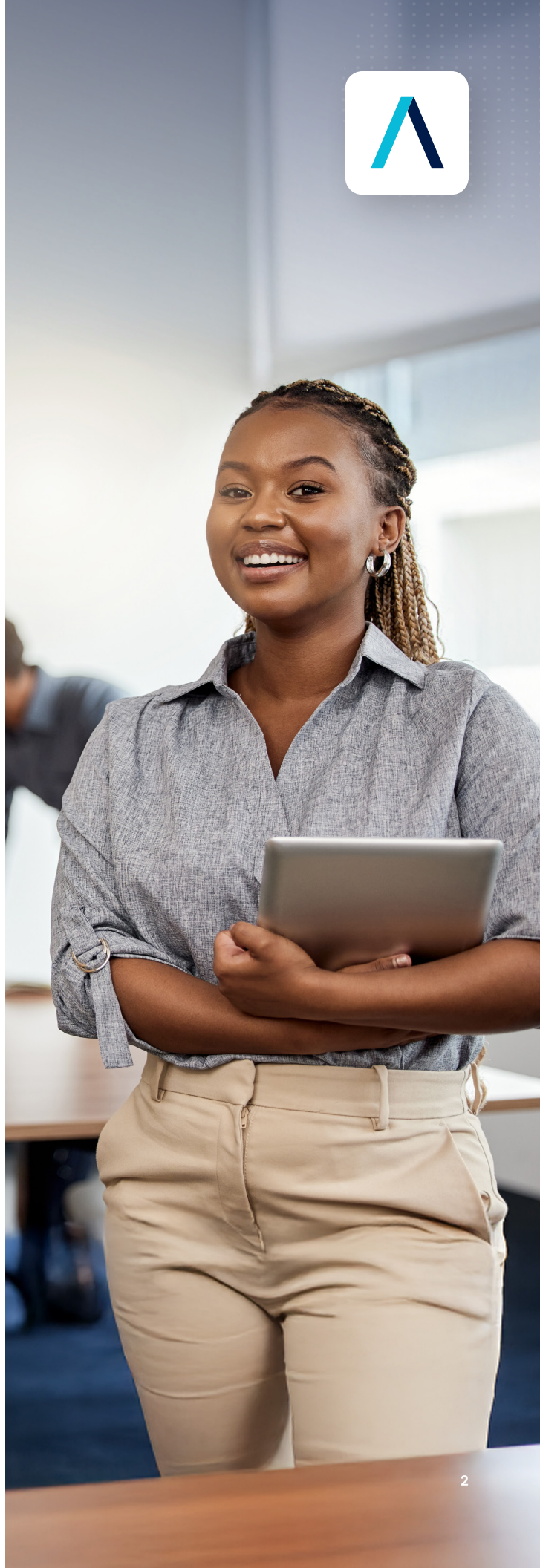
Fully automated compliance that doesn't sacrifice speed

Significant time & cost savings on implementation, ramp-up, and onboarding

Continuous investment in R&D, AI/ML, and user experience

Intentional feedback loop to ensure your customer satisfaction and knowledge sharing

White-glove support and expertise to optimize user adoption and experience





Why Partner With Mitrtech?

Whether you're looking to expand your current partnership or explore a new one, partnering with Mitrtech streamlines operations by consolidating multiple solutions and contracts into **one comprehensive partnership with a single point of contact**. Say goodbye to the hassle of managing multiple single-point compliance solution providers and enjoy a seamless, all-in-one approach to meeting your client's needs.

—
"Having a direct integration has provided a better implementation and client experience overall. Customers can leverage a turn-key integration that drives quicker time to value of the entire solution."

— **RESELLER PARTNER**



Revenue Growth Opportunities: Expand your portfolio with a trusted, value-rich HR suite. Unlock new revenue streams and boost profit margin with cross-sell, up-sell, and package upgrade opportunities.



Scalable Solutions for All Client Sizes:

Whether your clients are small businesses or large enterprises, the Mitrtech Suite offers tailored and configurable solutions to meet their unique needs.



Unmatched Support: Partners receive dedicated account management support, marketing and enablement resources, and training to maximize their success.



Competitive Edge: As compliance becomes a focal point for businesses, you'll be equipped with the tools they need most.



Differentiation: By leveraging our HR and compliance portfolio, you're not just keeping pace with the competition, you're surpassing them.



Client Retention & Satisfaction:

Enhance client trust to improve retention and stickiness by addressing critical compliance needs.



Improve Risk Management: Our compliance-focused solutions minimize potential losses or liabilities from individual clients, leading to higher-quality, more profitable client relationships.

Mitratech's Partner Program

Mitratech's Partner Program is built to create strong, strategic alliances that deliver value for our customers and drive mutual success. By providing our partners with the resources, expertise, and support they need to succeed, we create a collaborative ecosystem designed to drive innovation, expand market reach, and achieve collective success.

Flexible Go-to-Market Models

Our program gives you the option to choose the partnership model that best fits your business needs and the Mitratech solution(s) you are offering.

- **Reseller:** Sell our solutions directly to your customers with implementation, training, and support provided by your in-house teams
- **Value-Add:** Pair HR & compliance solutions with your offered services as a package deal
- **Distributor:** Sell our solutions directly to your customers with implementation, training, and support provided by Mitratech
- **In Service Of:** Use Mitratech solutions within your own organization to increase your efficiency and provide high quality HR services to your clients
- **Technology:** Integrate our solutions with your platform to create seamless experiences for customers
- **Influencer:** Promote or recommend HR and compliance solutions to your customers or network with a friends and family discount

COMPREHENSIVE PARTNERSHIP SUPPORT

Seamless partner onboarding and continual education on solutions and value propositions

Dedicated partner support with one partner account manager as your main point of contact and customer success manager

Regular communication checkpoints, including recurring meetings, QBRs, newsletters, and product announcements

EXCLUSIVE TOOLS & TECHNOLOGIES

Partner portals for lead generation, sales assets, and analytics dashboards

Comprehensive asset library with marketing materials and co-brandable sales enablement collateral

RESOURCES TO DRIVE GROWTH

Sales enablement resources such as product sheets, case studies, pitch decks, and more

Marketing templates, messaging, and comarketing support

Incentive programs designed to reward partner success and drive engagement



Comprehensive HR Solutions

From recruitment to retirement, the employee lifecycle is more complex than ever. With evolving regulations, a tight talent market, and the need to maintain a positive employee experience, HR teams face a constant barrage of challenges. Organizations are not only seeking tools to meet these challenges but also trusted partners to guide them through the process.

By partnering with Mitratesch to offer our HR and Compliance suite, you can address your clients' pain points head-on. Provide your clients with our easy-to-use solutions that easily integrate with their HCM solution to simplify compliance management, minimize risk, and enhance workforce productivity.

Continue reading to experience the Mitratesch difference in the HR solution space:

1. [Talent Acquisition](#)
2. [Federal Contractor Compliance](#)
3. [Background Screening](#)
4. [I-9 Compliance](#)
5. [Performance Management](#)
6. [Training Management](#)
7. [Inclusive Recruiting & Hiring](#)
8. [Immigration Case Management](#)

Efficient Talent Acquisition, Simplified

Mitratesch's high-volume, hourly hiring platform streamlines your clients' hiring process, reduces time-to-hire, and ensures a smooth onboarding experience for location-based hiring.

Helping You Win: How We Solve Your Challenges

CLIENT RETENTION & SATISFACTION	OPERATIONAL EFFICIENCY & USER EXPERIENCE	SCALABLE PLATFORM
Facilitate real-time collaboration among the hiring team with built-in feedback tools	Easy-to-use interface	Scalable and flexible for unique needs as your clients' locations grow
Automated blueprints and proven best practices during implementation	Seamless integrations with HRIS software	Ability to create customizable workflows
One centralized location for candidate information & progress	Streamlining, automating, and digitizing of processes	

A Competitive Edge for Your Clients



Built-in text and referral features to more easily retain employees



Recruiting and automation features help with applicant flow while saving time and money



Scalable and flexible as their locations grow and have different needs



Data and analytics reporting allows users to determine ROI and refine strategies



Advanced OFCCP Software for Today's Workforce

Mitratesh provides OFCCP compliance management solutions to help federal contractors meet guidelines and create a hiring process that looks at the total talent pool. Access a network of over 169M diverse candidates while removing job ad bias and focusing on the most qualified candidates.

Helping You Win: How We Solve Your Challenges

COMPLIANCE

100% VEVRAA audit success guaranteed

Prepares your clients for OFCCP audit success with complete documentation and reporting on demand

CLIENT RETENTION & SATISFACTION

Automated outreach workflows to all protected groups: minorities, individuals with disabilities, veterans, and women

A Competitive Edge for Your Clients



Ensure OFCCP requirements are met by providing veterans the first opportunity to apply



Ability to promote jobs to targeted groups through a network of 15,500+ community-based organizations and niche sites



Maintain evidence of postings to multiple job boards through documentation and reporting



Capture and retain proof of posting and access reports anytime



DiversityJobs uniquely broadens talent pools to engage 10+ million job seekers annually.



“

Mitratech’s overall flexibility to mutually support clients and our sales teams continues to leave a great impression on our clients and our organization.”

MITRATECH REFERRAL PARTNER

BACKGROUND SCREENING

Faster, Smarter, and Candidate-Friendly Background Checks

Clients can accelerate their hiring process without compromising compliance. Mitratech AssureHire’s automation delivers lightning-fast, 100% compliant screenings, complete with continuous post-hire monitoring.

Clients can accelerate the hiring process with our industry-leading mobile texting and candidate experience. Gain applicant consent 87% faster and complete most background checks in less than 48 hours.

Helping You Win: How We Solve Your Challenges

CLIENT RETENTION & SATISFACTION	USER EXPERIENCE AND OPERATIONAL EFFICIENCY	COMPLIANCE	SCALABLE PLATFORM
US-based, FCRA-certified customer support team	Intuitive interface and user-friendly dashboard	Ensure complete compliance with data privacy and hiring regulations, including EEOC, FCRA, GDPR, and HIPAA	Customizable screening packages to fit your clients’ unique needs
Flexible, multi-channel support	Customizable integrations into any HRIS software	Accredited by the Professional Background Screening Association (PBSA)	
Implementation & training assistance			

A Competitive Edge for Your Clients



Mobile-friendly electronic process with national lab networks



View reports and real-time updates on the status of background checks



Limited manual data entry through automated form population



Mitigates risk of current employee violations through ongoing post-hire screening



Ensured accuracy through verification of background check results

Millions of I-9s. Zero Fines.

ICE Enforcement is on the rise. With increased funding and a surge in audits, employers face unprecedented scrutiny. A staggering 60-80% of paper Form I-9s are incomplete or contain errors, leaving businesses vulnerable to hefty fines and potential legal action. Mitratesch's end-to-end electronic I-9 compliance software has maintained a perfect 20+ year track record of zero client fines.

Helping You Win: How We Solve Your Challenges

CLIENT RETENTION & SATISFACTION	OPERATIONAL EFFICIENCY & USER EXPERIENCE	SCALABLE PLATFORM
<p>Customized audit support & legal consultation for any budget/team</p> <p>Smart workflows auto-submit records to ensure on-time processing</p> <p>Manage timelines of all remote hires from one simple interface</p>	<p>Mobile capabilities ensure a seamless user experience from anywhere</p> <p>API integrations with HRIS systems distribute clean data across all departments</p>	<p>Secure encryption for data protection</p> <p>Proven track record of zero fines in 20+ years</p> <p>Created by internationally recognized immigration experts, designed specifically for HR and legal teams</p>



“

Mitratesch's I-9 has been a stellar provider of I-9 compliance solutions for many decades with zero audit fines to customers. The proven track record made us feel very comfortable partnering with Mitratesch.”

I-9 RESELLER PARTNER

A Competitive Edge for Your Clients



Integrates directly with existing HRIS systems



One-click, in-person ID verification for remote hires



Exposes errors for efficient remediation



Fully encrypted and cloud-based solution for data protection



Securely scan and digitize archived paper I-9s



Performance Management Built for the Modern Workforce

Simplify and automate the performance review process with Mitratesch. Easily customize review templates, set clear goals, and provide continuous feedback. By streamlining workflows and fostering open communication, your clients can drive employee engagement and improve overall performance.

Helping You Win: How We Solve Your Challenges

CLIENT RETENTION & SATISFACTION

Ensures compliance with global privacy regulations

Automated workflows

Dedicated customer support team

USER EXPERIENCE & OPERATIONAL EFFICIENCY

Seamless integration with HRIS systems and communication tools

Easy to use interface

A Competitive Edge for Your Clients



Ability to send automatic reminders to complete performance reviews



Track performance to easily identify top performers and areas of improvement



Improves organizational alignment & planning with actionable data and reports



Feedback can be sourced continuously and from cross-functional team members

Promote Upskilling & Training to Become a Skills-First Organization

Mitratesh simplifies the creation and delivery of engaging learning experiences. With our intuitive platform, your clients can easily track employee progress, measure learning outcomes, and foster a culture of continuous improvement.

Helping You Win: How We Solve Your Challenges

CLIENT RETENTION & SATISFACTION	OPERATIONAL EFFICIENCY & USER EXPERIENCE	SCALABLE AND FLEXIBLE
Dedicated customer support team	Easy to set up and customize	Ability to upload custom courses based on clients' needs
Quick implementation that won't disrupt their existing workflow	Easily track and see employee completion	Adaptable to accommodate your clients' evolving needs
Ensures compliance with global privacy regulations	Seamlessly integrates with popular HR systems	
	Simple interface makes it easy to build their own learning paths	

A Competitive Edge for Your Clients



Easy to set up and customize to fit any business with the ability to upload new courses as their requirements grow.



Clear-cut, presentation-ready dashboards highlight key HR data to drive actionable changes.



Allow clients to create, distribute, and track real-time online learning in one centralized location.



Courses, assessments, and reporting can automate onboarding.



Automatically enroll their entire workforce or break it down by department, role, etc.





A Competitive Edge for Your Clients



Dedicated
customer support
and ongoing
guidance



Customizable
courses can
easily be tailored
to fit their unique
needs



1000+ courses
written by
business and
compliance law
experts



English & Spanish
translation, US
508 accessibility,
rich media, and
text-only tracks
available

INCLUSIVE RECRUITING & HIRING

Empower Their Workforce, Protect Their Culture

Mitratech empowers your clients to achieve a safe, ethical workplace with a comprehensive suite of Training and Ethics Hotline solutions designed specifically for HR and compliance leaders. Modern, engaging online courses developed by legal experts ensure your clients' workforce is trained and compliant. Encourage open communication by providing a safe, secure way to report concerns anytime, anywhere through multiple channels with guaranteed anonymity. Easily manage reported issues with a user-friendly, secure case management system that facilitates action.

Helping You Win: How We Solve Your Challenges

CLIENT RETENTION & SATISFACTION	COMPLIANCE	USER EXPERIENCE & OPERATIONAL EFFICIENCY	SCALABLE PLATFORM
Dedicated customer success managers	Courses developed by legal experts	User-friendly, secure case management system	Flexible, anonymous incident reporting options
Certified professionals ensure seamless onboarding & enablement	Certified confidential processors	Easy to set up and manage users, groups, etc.	Customizable courses easily tailored to fit your clients' unique needs
Always adapting to clients' feedback through surveys, focus groups, and advisory boards	Courses are accessibility compliant		
Live operator & multilingual services			

Revolutionizing Immigration Case Management

Mitratesch's immigration case management software is designed to revolutionize your clients' workflow. By automating repetitive tasks, such as data entry and form filling, your clients can save up to a third of their time. This allows them to focus on high-value activities, like strategic client counseling and complex case analysis.

Helping You Win: How We Solve Your Challenges

CLIENT RETENTION & SATISFACTION	COMPLIANCE	USER EXPERIENCE & OPERATIONAL EFFICIENCY
Smart automation & auto-population to eliminate errors	Enables e-filing of USCIS and DOL forms	Flexible integrations with HR platforms
Data and document migration support	Complete compliance and data security	Improves case management
Fast & accurate invoice generation	Automatic expiration date & deadline alerts	Configurable workflows and reminders
		Custom report building

A Competitive Edge for Your Clients



Comprehensive library of 2,500 immigration forms and questionnaires



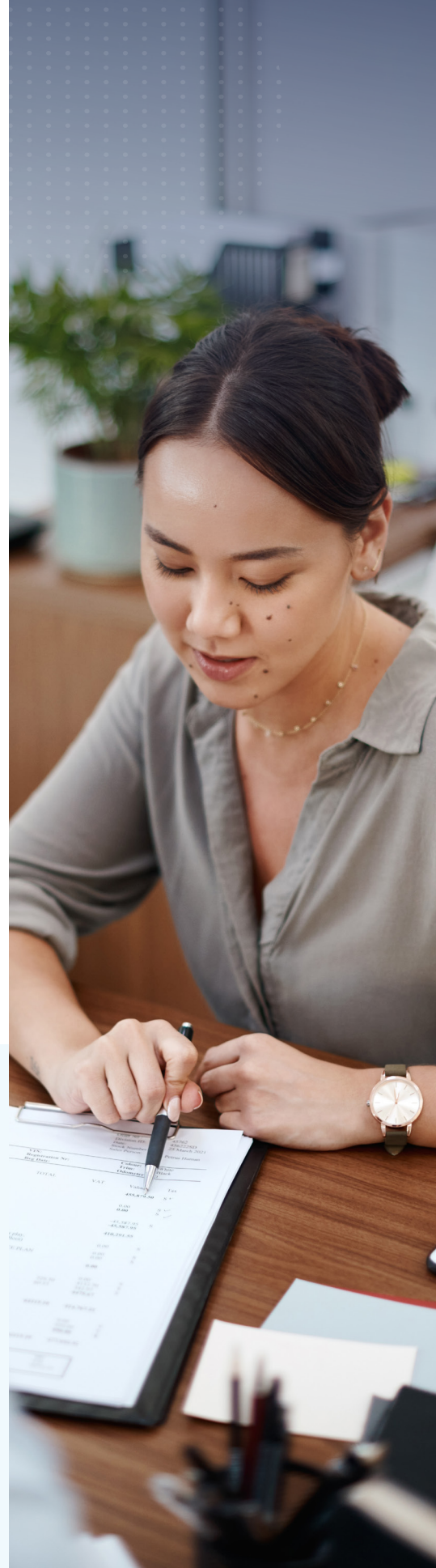
Enables e-filing of USCIS and DOL forms



Custom integrations for HR, accounting, and billing platforms



Clients can save roughly 1/3 of their time spent on paperwork and manual data entry



MITRATECH

About Mitratesch

Mitratesch has a 35-year history as a leader in providing technology and services that empower organizations to automate compliance, manage risks, increase efficiency, control costs, and scale for the future.

With an increase in remote and dispersed workforces, emerging technology, and rapidly changing regulations, teams across legal, risk, and human resources (HR) are collaborating now more than ever. Mitratesch has emerged as the only partner delivering fully automated compliance and transparency across these three critical operational functions.

Mitratesch's integrated technology portfolio powers end-to-end talent strategy and predictive HR compliance with world-class solutions for DEI, OFCCP compliance, talent acquisition and workforce analytics, learning and performance management, comprehensive background screening, ethic hotlines & reporting, award-winning I-9 compliance, policy management and more.

Mitratesch serves over 20,000 organizations worldwide, spanning more than 160 countries. For more information, please visit: www.mitratesch.com

EMPOWER. AUTOMATE. ELEVATE.