

The HCM Industry's Next Evolution

Right now, employers face heightened demands for seamless HR operations and strict compliance adherence. Modern Human Capital Management (HCM) platforms must deliver solutions that go beyond payroll and benefits to address the complexities of regulatory compliance in hiring, developing, and retaining talent.

The global HCM market is projected to grow at a compounded annual growth rate (CAGR) of 8.5%, reaching \$41 billion by 2029. SMBs and mid-market enterprises are actively seeking scalable HR and compliance solutions.

For HCM resellers, this presents a lucrative opportunity: by offering an all-encompassing solution like the Mitratech HR & Compliance Solution Suite, partners can help their clients meet these demands while driving revenue growth and loyalty.

Why HR and Compliance Matter

For HCM companies, providing clients with a complete HR and compliance solution is essential for addressing critical business needs. Here's why HR and compliance matter for your clients:

Mitigating Risk - Non-compliance with employment laws can lead to hefty fines, lawsuits, and reputational damage.

Streamlining Processes - Managing compliance manually is time-consuming and error-prone. Automated tools for tasks like I-9 verification, policy management, and tracking training compliance save time and reduce administrative burdens.

Enhancing Employee Experience - Employees expect transparent policies, opportunities for growth, and a safe workplace. HR and compliance tools ensure clear communication and support employee engagement initiatives.

Retaining Top Talent - A compliant, well-structured HR framework fosters a positive workplace culture, which is crucial for retaining skilled employees in today's competitive job market.

Supporting Growth - As businesses grow, their HR and compliance needs become more complex. Scalable solutions help clients manage their workforce efficiently and confidently at any size.

Key Essentials for HR & Compliance

End-to-End Compliance

Challenge

Managing ever-changing regulations, including labor laws and hiring protocols.

Solution

- I9 Compliance: Automates compliance with Form I-9 regulations, reducing legal risks.
- HR Compliance & Expertise: Provides real-time HR compliance support, including expert guidance and training.

Streamlined Onboarding

Challenge

Inefficient onboarding processes lead to delayed productivity and poor employee experiences.

Solution

Background Screening: Delivers fast, compliant background checks and onboarding workflows that enhance the candidate experience.

Enhanced Employee Engagement and Development

Challenge

Retaining top talent requires robust performance management tools.

Solution

Talent Strategy: Provides tools for goal-setting, performance reviews, and employee development, boosting productivity and retention.



Why Partner with Mitratech?



Revenue Growth Opportunities

Expand your portfolio with a trusted, value-rich suite. Resellers earn recurring revenue from licenses and services while delivering high-impact solutions.



Scalable Solutions for All Client Sizes

Whether your clients are small businesses or large enterprises, the Mitratech Suite is scalable to meet their unique needs.



Unmatched Support

Partners receive dedicated support, marketing resources, and training to maximize their success.



Competitive Edge in the HCM Space

As compliance becomes a focal point for businesses, you'll be equipped with the tools they need most.

The Mitratech HR & Compliance Suite

The suite empowers businesses with comprehensive tools designed to simplify HR processes and ensure compliance. As a reseller, you'll be positioned to deliver these key solutions:

- HR Compliance & Expertise: Compliance guidance and HR resources to ensure businesses stay compliant with confidence.
- Background Screening: Advanced pre-employment screening to streamline hiring and minimize risks.
- **Talent Strategy:** Performance management, employee engagement, and learning management for a thriving workforce.
- I-9 Compliance: Simplified, accurate I-9 compliance with audit-ready capabilities.
- And More: Extend your offerings with additional tools designed to tackle
 critical HR challenges, from policy management and document automation
 to holistic workforce optimization, all seamlessly connected to meet
 evolving client needs.



Ready to Partner with Mitratech?

The future of HCM lies in delivering integrated HR and compliance solutions that empower businesses to succeed in an increasingly complex environment. By partnering with Mitratech, resellers can position themselves as trusted advisors while driving sustainable growth.