MITRATECH

Align, Automate, Accelerate: Meeting the Future Needs of Corporate Legal & Claims

WORKFLOW AUTOMATION

MATTER MANAGEMENT

SPEND MANAGEMENT & ANALYTICS

CONTRACT LIFECYCLE MANAGEMENT

FIRM & PANEL MANAGEMENT

LEGALHOLD

MITRATECH

Mitratech is on a Mission to Elevate the Legal Function into a Durable, Competitive Advantage for the Broader Organization.

Legal teams need to focus on automating the tasks they repeat, day in and day out. The Mitratech platform makes it easy to begin — or optimize — the digital transformation journey with a foundation of intelligent SaaS workflow automation, purpose-built from the ground up for quick and easy adoption. As the only partner that delivers a full breadth of solutions spanning matter management, spend analytics, eBilling, and legal hold — underpinned by no-code workflow automation and tech-forward contract management — Mitratech remains the undisputed leader in legal tech and preferred partner to the Office of the GC.

We co-innovate and continuously invest in the industry's most integrated, agile legal operations platform that can expand (or contract) with the needs of your business. By turning manual, repetitive processes into automated, ROI-driving operations, we've helped teams worldwide transform their legal departments into high-visibility hubs of innovation, efficiency, collaboration, and excellence.

Though we are one of the longest-standing organizations in our industry, we are constantly expanding how we deliver value to our clients – both through organic investment in product innovation and the acquisition of complementary tools. Our focus remains on your success.

We Help Corporate Legal Teams Move Past Siloed Ways of Working, Automate & Consolidate Core Business Processes, and Improve Productivity with:

✓ Automation and integrations that take the administrative lift off of your team

✓ A complete digital audit trail with analytics and reporting to drive compliance

✓ Extreme time and cost savings on implementation, ramp-up, and onboarding

✓ World-class support and expertise to optimize user adoption and experience

✓ Agile, user-friendly, and highly-scalable interfaces

✓ Continuous investment in R&D and innovation

✓ An intentional feedback loop to ensure customer satisfaction and knowledge sharing

COMPREHENSIVE LEGAL PLATFORM

- Matter Management
- eBilling
- Spend Analytics / Managed Bill Review
- Firm / Panel Management
- Workflow Automation
- Contract Management
- LegalHold Technology

MITRATECH
A Full Suite of Solutions to Accelerate the Future of Corporate Legal & Claims

Quovant | Managed Bill Review & Spend Analytics
Human expertise combined with deep AI / ML analytics

The industry's most advanced spend analytics — operating at 97% predictive accuracy!

Learn More

TeamConnect | Enterprise Matter Management
Highly-configurable, on-prem or cloud-based

The #1 most widely-used and sophisticated matter management and eBilling software, delivered to the most complex legal teams around the world.

Learn More

TAP | Workflow Automation
Agile, no-code simplicity

Reduce your legal team's inbox volume by 60% with workflows designed to streamline administrative tasks and mitigate human error (no I.T. setup needed!).

Learn More

EraCLM | Contract Management
Modern interface, analytics, & guided collaboration

Up to 70% faster.end-to-end contracting with agreement drafting reduced to less than one minute per document.

Learn More

LegalHold | Legal Hold Technology
Simple, 'no frills'

Up to 75% faster legal hold management with consistent, repeatable processes.

Learn More

Acuity | Matter Management
Quick time-to-value, cloud-based

Up to 30% ROI reported by first-time users with unique "as you go" dashboards, analytics, & insights.

Learn More

A Proven and Trusted Leader in Legal Technology

Hyperion ELM MarketView™ Report | 2021
Mitratech was recognized as a **top market leader and innovator** by Hyperion, receiving one of the highest scores overall across product features, usability, and market vision.

LegalTech Breakthrough Awards | 2021 & 2022
Mitratech was named the back-to-back winner of LegalTech's "**Overall Company of the Year**" Breakthrough Award for "unparalleled functionality in enterprise legal management."

Corporate Counsel Best Legal Department Finalist | 2022
Mitratech's client, Rubrik, Inc., is a finalist for Corporate Counsel's "**Best Use of Technology**" award, recognized for demonstrated excellence in TAP co-innovation.

Global Excellence Awards UK | 2022
Mitratech was recognized as "**Best End-to-End Legal Software Provider**" for 2022.

> Instead of having to integrate with a different vendor, we liked the fact that we've had a long-standing relationship with [Mitratech], and it has been easy to work with. We thought it'd be easier and better— communication-wise and system wise— to have one vendor for all of our products."

ALLISON HAYES
Senior Manager of Legal Operations & Finance | KBR

Read the Case Study

KBR

No-Code Workflow Automation

Not a programmer? Not a problem. Mitratech's entire platform comes underpinned with no-code automation, empowering non-technical employees to create and deploy workflows to streamline the processes they know best. The result? Everyone has time for more strategic initiatives.

As today's teams look for ways to drive retention and optimize resilience in an ever-changing marketplace, they need self-service workflows that they can design and automate in days and weeks, not months and quarters. This means empowering employees at every level of the organization with self-service tools to streamline repeatable, manual, or spreadsheet-driven processes, helping everyone save their time, money, and sanity.

Start informing process improvements with your own first-hand insights today (rather than translating those needs onto the already-full plates of your IT or project team) and discover how you can streamline efficiency while laying the path for seamless technology adoption down the line. When it comes to developing a future-proof tech stack, automation is a crucial stepping stone — one with significant, immediate ROI, easy implementation, and configurable scalability.

Optimize in Days, Not Weeks

1. Design
The drag-and-drop designer empowers you to create dynamic intake forms and document templates, or import and digitize your existing forms.

2. Build
Define the flow of logic that will drive each stage to its next action. Configure your workflow with real-time collaboration, conditional routing, and integrations to your existing ecosystem — all without a single line of code — to optimize even complex processes without ever calling in IT.

3. Publish
From your first workflow to every update following, one-click publishing makes it easy to go live on your schedule. Add your branding, colors, and logos to match the look and feel of your business and make each workflow your own.

4. Repeat
Don't stop with one workflow; continuously enhance adoption and performance by revising, republishing, and optimizing your automation roadmap as your business needs evolve.

Discover How TAP has Helped Mitratech Customers:

✓ Reduce legal inbox volume by 60%

✓ Cut conflict waiver approval time down to 2.6 business days

✓ Save 40-50 hours per month on data tracking for commercial bank matters

"TAP is a cornerstone of our legal IT infrastructure. It would be one of the first tools I'd implement if I were starting from scratch. It's transformational."

JEFF FRANKE
Senior Director, Legal Operations
Yahoo

Read the Case Study

yahoo!

Make Efficiency an Enterprise-Wide Initiative

TAP Into Cross-Departmental Efficiency and Visibility

Connect legal to the rest of your organization with workflow automation for 20x faster process execution and pain-free legal requests.

TAP into Third-Party Risk Management

Seamless and centralized data integration across internal and external systems allows you to accurately assess your vendor's risk exposure. Meanwhile, TAP enables you to ensure efficient TPRM capability throughout your risk management program lifecycle.

TAP into Enhanced Employee Experience and Streamlined HR Compliance

With intuitive workflow automation underpinning your HR department, it's easier than ever to accelerate employee requests, centralize paperwork, and streamline policy management.

TRY TAP WITH:

- Matter Update & Intake Process
- Timekeeper Diversity Review
- Claims Intake & Processing
- Sales Contract Portal
- Self-Service NDA & Contract Portal
- Vendor Onboarding

TRY TAP WITH:

- Enterprise Risk Management (ERM)
- Environmental, Social and Governance (ESG)
- IT Risk Management
- Internal Controls & Compliance
- Policy Management
- Cyber Risk Assessments
- Vendor Onboarding

TRY TAP WITH:

- Employee Onboarding & Offboarding
- Offer Letter & Acceptance Process
- Form I-9 Processing
- COVID Vaccination Verification & Exemption Workflow
- Contractor Onboarding & Change Requests
- Events & Meetings Approval Process
- Work Authorization Revalidation

Explore Legal Use Cases

Explore GRC Use Cases

Explore HRC Use Cases

Interested in learning more about TAP, Mitratech's no-code workflow automation platform?

Schedule a Demo Today

Award-Winning Matter Management for Legal Departments of All Sizes

2X LegalTech Breakthrough Award Winner

for Unparalleled Functionality in Enterprise Legal Management

Adaptability, resilience, and scalability are everything. Drive consistency across all matter, knowledge, and financial management processes within your portfolio — across all relevant geographies — through one flexible, highly-configurable platform that can scale alongside your growth trajectory.

Mitratech's single-platform approach transforms the matter management process into an ROI-driving asset with complete visibility and control over your organization's full spectrum of matter types. User-friendly tools such as dedicated home pages and flexible, filtered searching make the platform a trusted organizational hub for all users, enabling frictionless collaboration between internal and external contributors while ensuring data integrity and security with robust, configurable security permissions.

Create a Single Source of Truth

Convert matters and tasks into actionable intelligence that can drive faster decisions and greater returns for your shareholders. Standardized data keeps your department leaders informed via dashboards and in-process analytics, empowering your organization to proactively manage operations and risk.

Integrate Freely & Expand as Needed

Integration with your current technologies ensures business continuity while automated matter creation via Outlook, Salesforce, Service of Process, and other relevant third-party applications reduces manual data entry. Enjoy the flexibility of adjusting, maintaining, and expanding the use of this platform without the need for costly vendor or partner support.

Automate for Frictionless Collaboration

Intuitive, built-in process automation allows you to automate matter assignments based on practice area, geography, workload analytics, and more. Robust global search capabilities give your team access to every record, field, note, comment, invoice, and document to save time and eliminate siloed data sources.

Acuity Matter Management

Quick time-to-value, cloud-based

For growing and mid-sized teams looking to adopt a scalable matter management technology, Acuity makes it easy to replace spreadsheets with a centralized hub for legal operations and legal claims management, complete with unique, "as you go" dashboards, analytics, & insights.

30% ROI reported by first-time users

3x Less time creating and assigning legal matters

5% Reduction in legal spend overpayment to firms

TeamConnect Enterprise Matter Management

Highly-configurable, on-prem or cloud-based

The #1 most widely-used and sophisticated matter management and eBilling software, delivered to the most complex legal teams around the world.

75% Reduction in the labor needed to open and assign new matters

1M hrs + attorney time saved over the first 12 months

$500M Reduction in legal spend reported by clients in the first 12 months

> "One factor that won out for TeamConnect was its flexibility and scalability. You're not stuck in cement like with other legacy systems. And now, if I have to work nights and weekends, it's because I have to address an actual emergency, not stitch together information into a spreadsheet that should be in a system."

GLOBAL FINANCE TECH AND SERVICES PROVIDER

Read the Case Study

HBR ranked Mitratech's TeamConnect the most widely-used matter management platform among law departments.

HBR Law Department Survey | 2022

Interested in learning more about how to standardize and streamline legal matter management for your staff and outside counsel?

Schedule a Demo Today

The Premier Partner in Spend Management & Analytics

Eliminate compromise with the market's leading spend management software, equipped to give you the full picture of your legal spend and drive enterprise-wide value.

What if you could put the right legal spend information into the hands of the right stakeholder — at the right time? Mitratech's spend management platform gives you complete control over your financial management process with transparency into outcome metrics to help you deliver accurate forecasting and best-in-class value. A disciplined use and enforcement of budgets — whether by time period, phase, or task — can be monitored via a centralized, configurable portal, enabling you to reduce vendor inquiries, mitigate budget overruns, and drive compliance.

Mitratech''s specially-trained team of legal professionals also serve as dedicated billing compliance and legal spend analysts for managed bill review. With an expert knowledge base of legal billing processes, data, and spending benchmarks, you can remove the repetitive work for in-house legal and improve compliance with more reliable, accurate, and actionable legal spend insights.

With $4.5B in Legal Spend Data Reviewed To-Date, We've Helped Some of Our Clients Achieve:

6.7% average savings on legal invoices

10-20% increase in efficiency in financial management processes

5-10% annual reduction in spend

80% time savings in reviewing line items

Intelligent Spend Review, Management, and Analytics

Managed Bill Review and Subject Matter Expertise

Our hand-curated approach to invoice review means that even nuanced, non-compliant invoice line items are captured, giving you the full picture of your legal spend. By implementing a legal bill review program, your team can drive savings and ongoing law firm compliance with over 70% improved invoice data accuracy using machine learning.

Intelligent Reporting and Spend Analytics

Gain unmatched visibility into legal spend and law firm performance with cutting-edge analytics. Our analysis of attorney fees and expenses unveil performance trends and help you allocate spend to your best-performing firms.

Enhanced Spend Predictability, eBilling Capabilities, and Compliance

Initiate budget requests to outside counsel firms and review proposed budgets via an intuitive eBilling portal, reducing manual data entry, vendor inquiries, and errors. Automated notifications alert matter players – both internally and externally – that the budget is approaching a certain threshold for better predictability and compliance.

> "We anticipate significant savings, maybe up to 15-20%. We've also seen a huge impact in the communication with our attorneys in setting those billing rates and even getting some associates involved. It's been a seamless process, and I can't commend Quovant enough on the relationship and helping us establish that protocol."

STEVE BROWN

Hendrick Automotive Group

Watch the Interview

Ready to reduce hidden fees and set new budget goals?

Schedule a Demo Today

Powering a New Era of Contract Lifecycle Management

Collaborate on contracts in real-time across teams and time zones with modern, simple, and easy-to-use contract management.

It's time to rethink the way you reach agreements from start to finish. With guided collaboration, AI-driven analytics, and an intuitive user interface, Mitratech's modern contract management solution helps you accelerate contract negotiation and generate new documents on the fly with both internal and external parties, simultaneously eliminating costly mistakes, mitigating bottlenecks, and driving compliance. Centralized visibility into contract status and automatic version control allow you to seamlessly manage contract-related transactions – including outside counsel engagement – for greater control, speed, and accuracy.

EraCLM Has Helped Our Clients:

- ✓ **Automate about 75% of contracts**, saving thousands of staff hours and improving the responsiveness of the legal team

- ✓ **Cut time** spent reviewing third-party vendor contracts **by 50% or more** with the help of artificial intelligence

- ✓ Draft new agreements in **less than one minute per contract**

- ✓ **Accelerate** the end-to-end contracting process **by up to 70%**

- ✓ Process new contract requests up to **90% faster**

Automatic Escalations

With email and in-app notifications, your sales, procurement, legal, and finance teams are notified of critical contract dates, renewals, milestones, and next steps.

AI-Driven Analytics

Provide your team with predictive intelligence for future contract negotiations and behaviors with dashboard reports on status, workloads, assignees, etc.

API Integrations with Everyday Tools

Meet your teams where they already are — like Microsoft Word and Office — so stakeholders can work on contracts with complete version control.

Built-In Compliance

Reduce the risk of missing regulatory obligations or continuing relationships with non-compliant third and fourth parties.

Are you ready to accelerate time-to-agreement like never before?

Schedule a Demo Today

Performance-Driven Outside Counsel Selection

Find and retain top-performing counsel.

Busy legal teams have limited time to explore new outside counsel, especially on short notice. Factor in the challenges of keeping that counsel motivated, managing performance, and optimizing the relationship? Plus, insight into whether they're supporting key initiatives like DEI and ESG? There's usually little time to find out — and it's rarely clear where to look.

Mitratech's AdvanceLaw simplifies and streamlines outside counsel selection by leveraging performance, cost, and DEI data. We help identify best-fitting counsel from a curated global network of over 10,000 lawyers from pre-vetted firms, bringing together real-life performance insights from peer GCs and highly-motivated lawyers with an incentive to overperform for our preferred clients.

AdvanceLaw was founded by a group of general counsel who were tired of the broken legal market and sought to make it better and more equitable for everyone. Our service benefits:

- In-house teams by building relationships with trusted outside counsel

- Outside counsel by rewarding them for doing great

It's the win-win we've all been waiting for.

Superior Search

Find star lawyers in new regions or practice areas from a curated network of 10,000+ lawyers across 44 U.S. states and 76 countries.

- Input from 300+ GCs
- Bias to AmLaw 50 – 200 firms and lower-cost hubs
- Preferred rates

Customized Selection

Filter your selection process by diversity and inclusion metrics, size, innovation, performance, reviews, and more.

- Fast, white-glove service for in-house lawyers
- Feedback-driven suggestions

Results-Based Progress

Establish or refresh results-based law firm panels to ensure more vibrant, transparent, and meritocratic counsel selection.

- Top performance is a path to more business
- Maximum hustle, top associates, etc.

For GCs:

AdvanceLaw GC's seek outside counsel who share their vision, work ethic, commitment to innovation, and motivation to overperform.

Become a Member

For Firms:

AdvanceLaw carefully vets a small selection of top-quality law firms that can offer our GC top talent, innovation, diversity, and value. Do you believe your firm would be a strong fit for our model?

Get Started Now

LegalHold that's Easy and Integrated. *Finally.*

Without an automated legal hold solution, preserving evidence for litigation can be costly, time-consuming, and expose your organization to inconsistencies that later lead to risk. Mitratech's automated SaaS LegalHold solution was developed for the sole purpose of not overcomplicating this process. LegalHold can save your team up to 75% of administrative time and drive towards 100% compliance with quick and personalized hold notices. Our standardized, repeatable process makes it easy to store, track, and leverage relevant evidence for defensible compliance while increasing execution speed.

LegalHold Powers a Modern, Mobile-Optimized Experience with:

✓ Automatic reminders & escalations to **drive timely compliance**

✓ Time and date stamps to ensure that your legal hold results are **auditable and defensible**

✓ Secure integrations with matter management, Active Directory, and HR systems to empower you with the most up-to-date and consistent data

✓ **80%** time savings in reviewing line items

Gain end-to-end management of the legal hold process in a defensible, consistent, compliant, and reportable manner.

Track

Enable automatic tracking of legal hold status and custodian engagement. Make results instantly reportable for immediate, reliable compliance insights.

Store

Transform labor-intensive, manually-managed spreadsheets into digital assets, preserved in a centralized database that is easily accessible for discovery. Automatically cease disposal of relevant data upon pending litigation.

Leverage

Access preserved data whenever you need it to ensure compliance, safeguarding your organization's legal, financial and reputational status.

Want to learn more about how Mitratech's SaaS solution streamlines end-to-end management of the legal hold process?

Schedule a Demo Today

ABOUT MITRATECH

Mitratech is a proven global technology partner for corporate legal, risk & compliance, and HR professionals seeking to maximize productivity, control expense, and mitigate risk by deepening operational alignment, increasing visibility, and spurring collaboration across their organization.

With Mitratech's proven portfolio of end-to-end solutions, organizations worldwide are able to implement best practices and standardize processes across all lines of business to manage risk and ensure business continuity.

Mitratech serves over 7,700 organizations worldwide, including 30% of the Fortune 500 and over 500,000 users in 160 countries.

For more info, visit: www.mitratech.com