

A New *Era* of Agreement

Close your contracts 10x faster, with 100% control – and gain the deep insights needed to agree smarter.



Agree faster, easier, and more seamlessly with unparalleled insights into the contract management process.

Ushering in a new era of contract management, EraCLM is the key to collaboration and spreading contracting innovation company wide.

Spend 50% less time reviewing contracts and migrating legacy documents with AI. EraCLM combines a modern interface with machine learning to simplify the agreement process. Your team can make more informed decisions with business-critical analytics and key data collected.

Keep your teams united with dynamic contract routing and approval flows customized to your unique business-logic. Set reminders, escalations and notifications so nothing slips through the cracks.

It has transformed the contracting process for multiple Fortune 500 clients, with tens of thousands of users, and hundreds of thousands of contracts.

Agree 10X faster

Discover how your team can spend less time negotiating and benefit from deeply automated document assembly, AI-enhanced workflow management, and guided real-time collaboration get all parties to “yes” 10x faster.

Salesforce & Word integrations: Meeting teams where they work.

Your sales team loves Salesforce and your contracts team loves **Microsoft Word**. We made sure to seamlessly integrate EraCLM with Salesforce so that sales can easily create, send, and track contracts. As for redlining-Teams can work together in **Microsoft Word** (on and offline). Everyone is happier!

Contract requests, made easier.

Legal request portals are the one-stop-shop for employees to request contracts, answer FAQs and self-serve their legal needs - keeping your teams focused on high-value work.

Why Mitratesch EraCLM?

EraCLM is a one-of-a-kind solution allowing organizations to make more informed decisions. It can **automate the entire contract process end-to-end**, with a scalable architecture for enterprise-wide adoption.

Uniquely, the system captures transactional, content and behavioral data that provides **actionable insights into your contracting process** like never before.

Better yet, EraCLM is deeply integrated into **a full suite of legal operation solutions** for all your matter management, e-billing and workflow automation needs.

Pre-contract



Request Management



Template Management



Document Assembly



Self-service Drafting

In-contracting



Real-Time Collaboration



Workflow Management



Counterparty On-boarding



e-Signature & ink execution

Post-contract



Contract Repository



Contract Management



Obligation Management



Reporting & Insights

Meaningful differentiation

What sets EraCLM apart?

- Self-service**
 Provide an intuitive portal for self-service contracts.
- Requesting**
 First to provide intelligent queues for routing to the drafting team.
- Drafting**
 First to provide 100% automation for assembly and workflows.
- Multi-party negotiation**
 First to streamline agreement-building process among negotiating teams.
- Editing**
 First to fully streamline text redlining with broad controls and a complete history of every change.
- AI-driven insights**
 Help your team make better business decisions with data capture of key analytics so your team can agree contracts faster and both parties are happier. It is no longer just about collecting data but rather which analytics your team can use to hit their goals. Advanced analytics dashboards provide your team the data they need to understand contracting behaviors, predict and negotiate in new ways to save time and reduce costs.
- AI-Driven Insights**
 First to capture transactional content and behavioral data of all activity before signature.
- Compliance**
 First to benchmark all pre-contract and post-contract activities for buyers and sellers.

The perfect solution for multiple teams



Legal

Increase legal team productivity and centralize control.



Finance

Reduce operating costs, accelerate revenue, and identify savings opportunities.



Procurement

Enforce standards with vendors to save money and time.



Operations

Automate workflows, speed negotiation, and increase productivity.



Sales

Close sales faster while keeping your compliance team happy.



IT

Drive digital transformation and consolidate tools across the enterprise.



ABOUT MITRATECH

Mitratech is a proven global technology partner for corporate legal, risk, and compliance professionals seeking to maximize productivity, control expense, and mitigate risk by deepening organizational alignment, increasing visibility and spurring collaboration across the enterprise.

With Mitratech's proven portfolio of end-to-end solutions, enterprises worldwide are able to implement best practices and standardize processes throughout their organizations and realize fast time-to-value. Serving 1,200 organizations of all sizes worldwide, Mitratech works with almost 40% of the Fortune 500 and over 500,000 users in over 160 countries.

For more info, visit: www.mitratech.com

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